

# **2023 Company Results**

PT Medco Energi Internasional Tbk (IDX Ticker: MEDC) | Jakarta, 4 April 2024

## **2023 Earnings Call, 4 April 2024. Management Attendees**



Amri Siahaan Chief Administrative Officer **Roberto Lorato** *Chief Executive Officer*  Anthony R. Mathias Chief Financial Officer

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## **2023 Company Results**



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# Highlights

Roberto Lorato *Chief Executive Officer* 



## **Business Highlights**

### Build long-term value with a portfolio of sustainable energy and natural resource businesses



- Met all operational guidance
- Favorably amended the Corridor PSC
- Signed new GSAs for Natuna and Corridor PSCs
- Completed Oman acquisition

- Singapore EMA awarded conditional import permit for Pulau Bulan PV
- Ijen Geothermal drilling and construction reached 60% complete
- FID on Bali East PV and Batam CC expansion

- Successful AMMN IPO
- Medco owns ~21% of AMMN, a ~US\$40+bn listing
- Copper production 312Mlbs, and gold production 463Koz
- Smelter construction on schedule, ~76% complete



## 2023 Highlights

	Production & Power Sales	Сарех	Oil & Gas Cash Cost	EBITDA & Net Income	Debt & Dividend	ESG Ratings		
	160 mboepd	US\$	US\$	US\$ 1,255mn	<sup>US\$</sup> 3,295 mn	Sustainalytics 29.6		
	4,155 GWh	<b>3333</b> mn Oil & Gas: US\$261mn Power: US\$72mn	<b>8.3</b> /boe	US\$ <b>331</b> mn	US\$ <b>65</b> mn	msci cdp AB		
	🤜 Met all Ope	rational Guidano	Ce	Met Deleveraging Targets				
S <sup>a</sup> S	< New GSAs	& Corridor PSC /	Amendment	Increased Returns to Shareholders				
	Accretive 0	man Acquisitior	1	🥪 Regional ESG Leadership				

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# **Operational Performance**

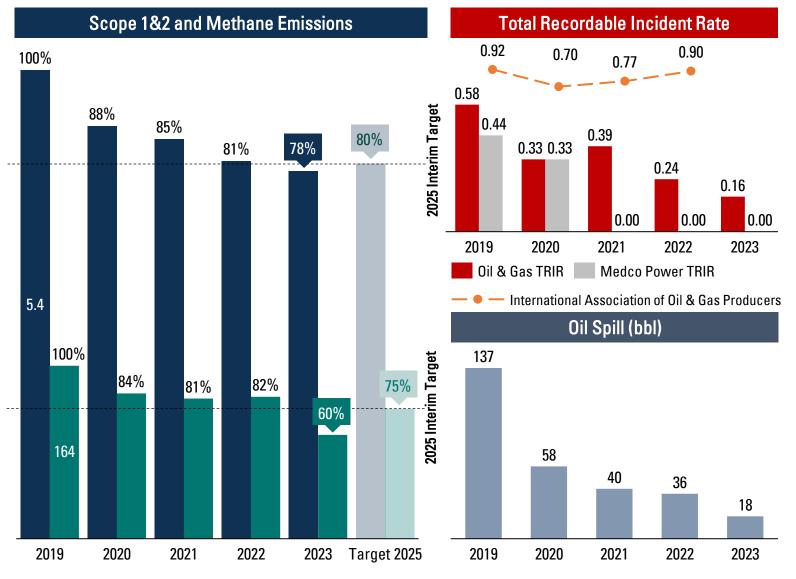
Roberto Lorato *Chief Executive Officer* 



## **Safety and Environment**

### Achieved emissions reduction targets ahead of plan

- Scope 1&2 emissions reduced by 22% and Methane emissions by 40%
- Continuous safety & environmental improvements
- Medco Power three consecutive years with zero TRIR



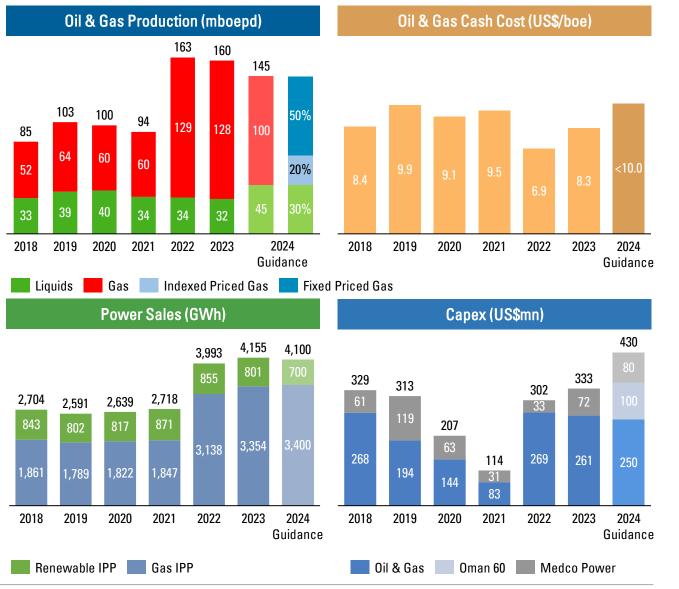
Oil & Gas Scope 1&2 Emissions (million tCO<sub>2</sub>e) Oil & Gas Methane Emissions (thousand tCO<sub>2</sub>e)



# **Operational Results**

### Significant growth in scale since 2018

- Met all 2023 Operational guidance
- In 2024, increased exposure to liquid index prices, but lower Singapore piped gas demand and Corridor working interest post PSC extension
- Maintain Oil & Gas cash cost sub US\$10/boe
- 2024 Oil & Gas capex US\$350mn, focused on Natuna, Corridor developments and Oman 60 drilling
- 2024 Power<sup>1</sup> capex US\$80mn
   focused on Ijen Geothermal and
   Bali PV





## **New GSAs and Corridor PSC Amendment**

Improved economics to support further gas development

### **Corridor PSC Amendment:**

- Corridor PSC amendment with improved terms
- New developments initiated in Suban, Letang, Tengah and Rawa fields plus a large seismic program

### Corridor & Natuna GSAs Renewal:

- Corridor 2024 contract production ~700 bbtud, 83% sold to domestic and 17% exported
- Natuna 2024 contract production ~200 bbtud, 100% exported







# **Oman Acquisition**

### Immediately accretive asset with long production plateau

- December 2023 completed acquisition of
   20% non-operating interest in the producing
   Block 60 and exploration Block 48
- Low-cost oil production with advantageous terms; oil split up to 35%, gas up to 40% and all Tax borne by government
- US\$713mn consideration financed with 70% debt and 30% cash
- Long, 2048 production plateau with significant future value addition from discovered gas developments and exploration
- Assigned Medco personnel to progress gas developments, technology and sustainability processes

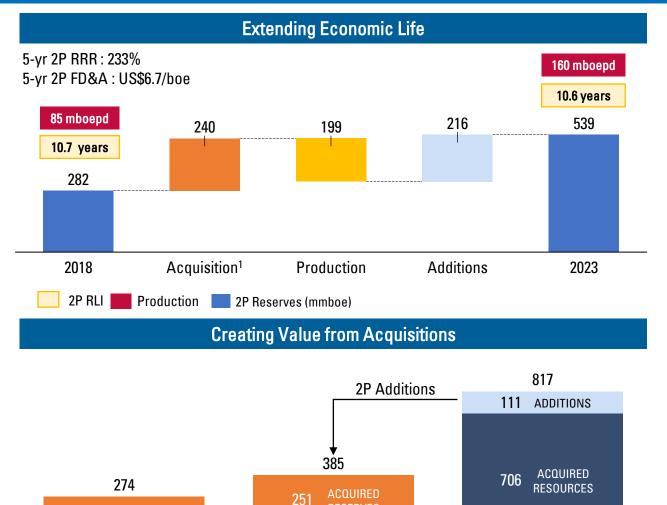




# **Reserves Value Addition**

### We have a proven track record for extending reserves life

- Accretive acquisitions have added cost effective Reserves & Resources
  - 2023 5-year, 2P FD&A cost US\$6.7/bbl
  - Natuna (2016), Ophir (2019), Corridor (2022) and Oman (2023)
- Efficiently converted Resources into Reserves
  - 2023 5-year, 2P F&D cost US\$4.0/bbl
  - Projects in Senoro (2016), Block A (2017/18), Bualuang (2019), East Java (2019), Natuna (2022/23)
  - Progressing projects in Natuna, Corridor, Senoro, Bangkanai, East Java, Tanzania and Oman



**134** PRODUCTION

2023

Contingent Resources (mmboe)

Cumulative Production (mmboe)

2023

Resources move to 2P Reserves (mmboe)

Acquired 2P Reserves (mmboe)

ACQUIRED

Acquisition Date<sup>2</sup>

<sup>1</sup>Excludes 2016 Natuna acquisition, 34 mmboe

<sup>2</sup>Certified reserves at acquisition date for Natuna (2016), Ophir (2019), Corridor (2022), Oman (2023)



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<sup>Ince and</sup> Oil Price

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# **Financial Performance**

Anthony R. Mathias Chief Financial Officer

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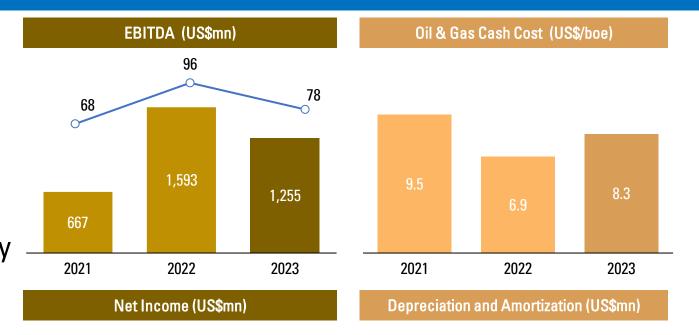
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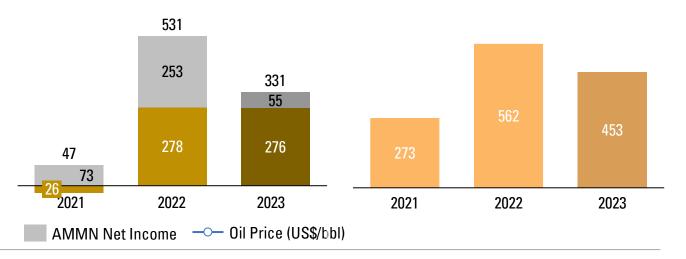


## **Financial Results**

### **Resilient profitability**

- Net Income and EBITDA below
   2022 due to commodity prices
- AMMN Net Income lower due to severe rainfall and export permit delay
- Oil & Gas economics supported by low cash cost and reserves additions
- Non-cash impairments offset by non-cash gains
- Vietnam and Libya classified as Held for Sale



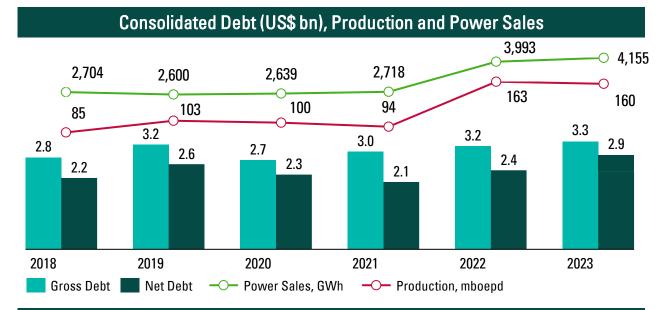


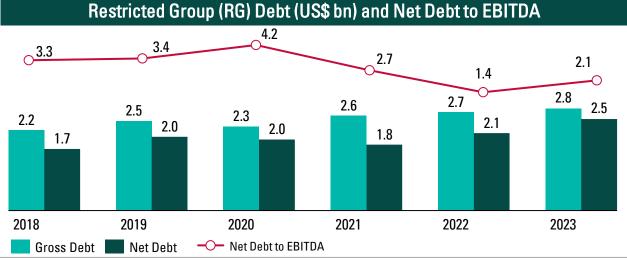


## **Capital Structure**

#### Deleveraging and rewarding our shareholders

- Natuna (2016), Ophir (2019) and Corridor (2022) acquisition debt repaid within 24 months
- Completed 2023 US\$429mn tender offers & buybacks of USD Notes
- Delevered debt back to 2018 levels, leverage ratios significantly improved. Net Debt to EBITDA<sup>1</sup> 2.1x, without Oman<sup>2</sup> 1.7x
- 2023 paid US\$65mn dividends, IDR39 per share, 2022 paid US\$60mn dividends, IDR36 per share
- Average shareholder return from 2018, 19.9%<sup>3</sup>





<sup>3)</sup> CAGR 2018 – 28 March 2024

Restricted Group. 2018, 3.6x and 2023, 2.4x at mid-cycle price US\$65/bbl
 US\$500mn at year end

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Anthony R. Mathias *Chief Financial Officer* 



# **Sustainability**

### **ESG** regional leadership

- Our core business is to supply affordable and sustainable energy and natural resources
- Continue to pursue value-focus energy transition by decarbonizing operations, expanding gas portfolio as transition fuel, and increasing renewables portfolio
- Medco has demonstrated 1<sup>st</sup> quartile ESG performance and reporting
  - Sustainalytics risk score improved to 29.6
  - MSCI maintained A
  - CDP maintained B
- Access to capital supported by ESG positive trajectory



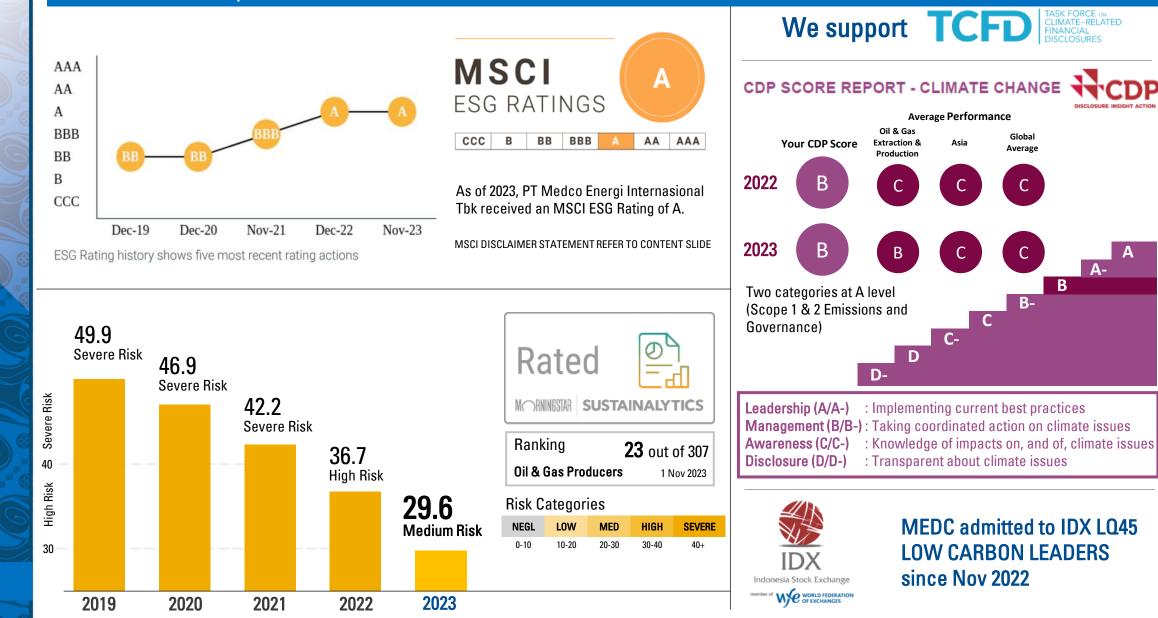




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# **ESG Ratings**

#### **Continuous ESG improvement**





Outlook

Roberto Lorato *Chief Executive Officer* 





## 2024 Guidance

Oil & Gas Production	Power Sales	Сарех	Oil & Gas Cash Cost	RG Net Debt to EBITDA
145 mboepd	<b>4,100</b> GWh Gas IPP: 3,400 GWh Renewable IPP: 700 GWh	US\$ <b>430</b> mn Oil & Gas: US\$350mn Power: US\$80mn	US\$ <10 <sub>/boe</sub>	<2.5 x Mid-cycle price at US\$65/bbl

New reserves from Natuna, Corridor, Senoro, Tanzania and Oman Block 60	Complete Natuna projects; progress Corridor, Senoro and Tanzania developments				
Selective portfolio management; close Vietnam & Libya divestments	Progress Bulan PV and Ijen Geothermal				
Continued dividend payments and debt repayments	Maintain ESG improvement trajectory and     expand Energy Transition capabilities				

# **Our Strategy is Delivering**



- Aggregating large, high-margin, producing assets
- Add value & extend reserve life through low-risk exploration in producing assets
- Increase efficiency, abating emissions, growing gas portfolio as a transition fuel
- Expand clean and renewable portfolio with larger scale projects: PV, geothermal
- Build expertise in low-carbon energy: CCS, LNG and hydrogen
- Continue positive momentum on ESG metrics and Credit rating

Medco has a ~21% investment in AMMN, a separately listed entity with an independent Board



- World-class copper resource with significant discoveries on existing license
- Well positioned to capitalize on growing global demand for copper
- AMMN successfully IPO'd on 7 July 2023, ~US\$40bn market capitalization



### **Q&A** Session





Amri Siahaan Chief Administrative Officer **Roberto Lorato** *Chief Executive Officer*  Anthony R. Mathias Chief Financial Officer



## **A Leading Southeast Asia Energy and Natural Resources Company**





Power Installed
 Power Development



Mining Production
 Mining Development
 Mining Exploration

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## **Oil and Gas Statistics**

Metrics	FY 2023	FY 2022	YoY Δ%	FY 2023			N	et 2P Rese	erves,	MMBOE	Ξ		
Production <sup>1</sup>					RR : 233%	Ď						ſ	10 0
Oil, MBOPD	32.1	33.5	(4.2)	5-yr 2P F	D&A : US	\$6.7/boe		<b>8.4</b> y	/ears			55	<b>10.6 yea</b> 539
Gas, MMSCFD	697.4	704.1	(1.0)			12	5	20 4	181	51	53	55	039
Lifting/Sales				389	52								
Oil Lifting, MBOPD	30.8	32.6	(5.5)										
Gas Sales, BBTUPD	659.2	667.1	(1.2)										
Oman Service Contract, MBOPD	7.6	7.4	2.7										
Average Realized Price				2021	Produc				022	Productio			
Oil, US\$/bbl	77.9	96.2	(19.0)		2P RLI	Acqui	sition /Re	visions			Acquisiti	on /Revisions	S
Gas, US\$/MMBTU	7.0	8.2	(14.6)	Ne	t Hydro	carbon P	roductio	on <sup>1</sup> ,					
Fixed gas price, US\$/MMBTU	5.9	6.8	(13.2)		Net Hydrocarbon Production <sup>1</sup> , MBOEPD			ſ	Net Contingent Resources, MMBOE				
Indexed gas price, US\$/MMBTU	9.9	11.6	(14.5)			163	160						
ESG Indicators								145	1	1,126	996	1,040	1,041
Scope 1&2 GHG emissions <sup>2</sup> , million tCO2e	4.25	4.37	(2.7)	100	94	129	128	100			550		
Scope 1&2 GHG emissions intensity <sup>2</sup> (tCO2 eq/1,000 TOE Production)	315	291	8.2	60	60	120	120	100		1,016	895	933	917
Methane emissions <sup>2</sup> , thousand tCO2e	98	134	(26.9)	40	34	34	32	45		110	101	108	124
E&P Recordable Incident Rate (TRIR)	0.16	0.24	(33.3)	2020	2021	2022	2023	2024 Guidance		2020	2021	2022	2023
								Guidance	ide 📕	Gas			

1) Includes Oman Service Contract

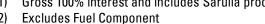
2) Operational control. Data assurance is in progress



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## **Medco Power Statistics**

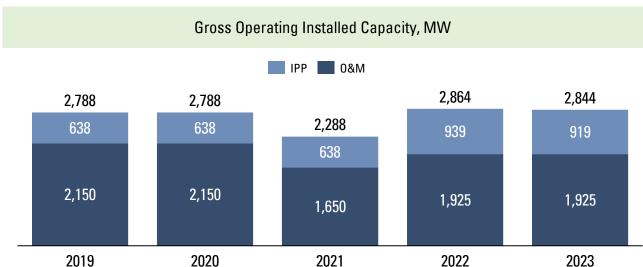
Metrics	FY 2023	FY 2022	ΥοΥ Δ%
IPP Sold and O&M Capacity <sup>1</sup>			
IPP Sold, GWh	4,155	3,993	4.1
Renewables, GWh	801	855	(6.3)
Gas IPP, GWh	3,353	3,138	6.9
0&M Capacity, MW	1,925	1,925	0.0
Average Realized Price <sup>2</sup>			
IPP, ¢/kwh	3.5	3.7	(5.4)
ESG Indicators			
Renewable installed capacity <sup>3</sup> (%)	23	23	0.0
Scope 1&2 GHG emissions <sup>4</sup> (thousand tCO2e)	1,395	1,364	2.3
Scope 1&2 GHG emissions intensity <sup>4</sup> (tCO2 eq/MWh)	0.50	0.50	0.0
Power Recordable Incident Rate (TRIR)	0.00	0.00	N.A.
1) Gross 100% interest and includes Sarulla p	production		



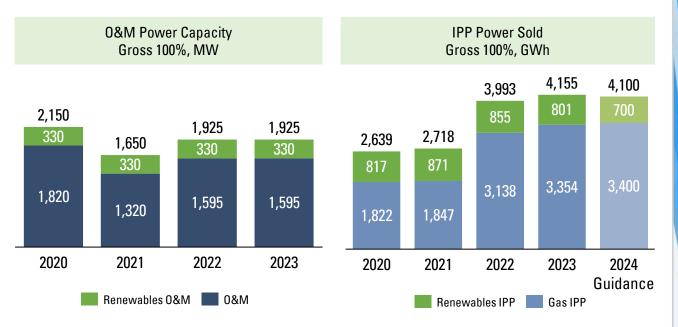
2)

Equity share 3)

Operational control. Data assurance is in progress 4)



Note: Decrease in O&M installed capacity due to contract expiry of Mobile Power Plant in 2021.





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## **Amman Mineral Statistics**

Metrics	FY 2023	FY 2022	¥о¥ Δ%	Copper Gross Reserves & Resources (MIbs) 31/12/2023			Gold Gross Reserves & Resources (Koz) 31/12/2023				
Production					15,368		13,400				
Copper, Mlbs	312.0	463.9	(32.7)		10,000						
Gold, Kozs	463.5	730.7	(36.6)			7 500					
Sales				6,213	24,555	7,500	34,400				
Copper, Mlbs	303.7	451.4	(32.7)	10,396		15,000					
Gold, Kozs	454.6	703.5	(35.4)	Reserves R	Reserves & Resources	Reserves	Reserves & Resources				
Average Realized Price					Batu H	ijau 📕 Elang					
				Copper Producti	Copper Production (MIbs)		Gold Production (Koz)				
Copper, US\$/Ib	3.8		6.1			801					
Gold, US\$/oz	1,948	1,737	12.2	512 478 288 142 130 2015 2016 2017 2018 2019	464 294 234 312 2020 2021 2022 2023	697 398 71 2015 2016 2017 2018	731 463 132 156 56 201 2022 2023				

## Financial Statistics (FY 2023 vs FY 2022<sup>1</sup>)



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